



**Baltimore  
Group**

*Excellence Through Integrity*

# COMPANY PROFILE

# Who we are

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Founded in 2014 Baltimore Group is a Consultancy firm, recognized for professional unique and innovative consultancy services of the highest caliber. We draw on our unique knowledge of the African business environment, and in-depth understanding of the Business process & operations to advise clients on a wide range of business consultancy solutions.

Baltimore Group (K) Ltd, we offer practical Business solutions, not options this diversity enables us to easily understand our clients' needs and to offer practical customized solutions. We do not dwell on theoretical business analysis but provide you with actionable advice to understand, identify your current business needs, resolve a dispute or solve a challenge.

## Our DNA

- We push the envelope of Excellence!
- Unmistakable Unique!
- Solution giver and problem solver!

## Our Values

- Excellence
- Commitment
- Integrity
- Quality
- Market driven
- Human dignity
- Team Work

# Our Story

Baltimore Group Ltd has been an established, robust and trusted company in terms of goods and service delivery whose core base is in Nairobi, Kenya and vast market spreading across East to Central Africa with immense purchasing power.

The Company is involved in the following Business Areas: trading and related services to paper, dry food supply, Stationery, Office equipments, Infrastructure and plastics industry as well as logistics services. Group's companies' activities are cleaning care, Insurance, development of houses etc.

The individual companies are as follows:



## **Baltimore** Insurance

We're an independent insurance agency licensed by Insurance regulatory Authority of Kenya offering a comprehensive suite of insurance solutions to protect your business and your life from the unexpected risks of Life. We have a vast experience of over 6yrs in insurance space in Kenya and East Africa.



## **Baltimore** Homes

Baltimore Homes is one of the most unique and reliable home advisors that is committed to provide excellent real estate Consultancy services with outmost transparency, integrity and reliability. Although our specialty is in Kenyan and East Africa properties.



## **Baltimore** Clean Care

We offer the best quality cleaning services that guarantees our customer satisfaction at affordable cost.

Eco-Friendly cleaning processes that encompasses safety and are friendly to your home and more-so the environment. Tailored solutions are quite vital to enable us provide care for the utmost objective of not just cleaning but safeguarding a better tomorrow.

Our commitment to delivering exceptional service is geared to ensure satisfactory in all levels of customer journey. We aim in developing a culture that is alignment to our company motto and also uphold that personal touch with our clientele. We invest in people with a broader view on innovating functional processes that facilitate dependable solutions and drive results,

# EXECUTIVE TEAM AND MANAGEMENT TEAM

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## Executive Team



**DAN BRUSON**  
*Director*



**JOSEPH GATIMU**  
*Director*

## Management Team



**EVA J. LANOI**  
*PR & Digital Marketing  
Manager*



**ESTER MUMBI**  
*Administration Manager*

# 1. Baltimore Insurance Agency Consultancy

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We're independent insurance agency licensed by Insurance regulatory Authority of Kenya offering a comprehensive suite of insurance solutions to protect your business and your life from the unexpected risks of Life. We have a vast experience of over 6yrs in insurance space in kenya and east Africa.

At Baltimore Insurance agency, we don't just sell insurance. We provide a unique approach in insurance solutions by providing a professional solution to all our clients to help them make important and informed decisions every day when it comes to protection and their future.

We provide diverse insurance solutions across east and central Africa hence ensuring that our clients get the best insurance solutions that meet their current insurance needs whilst build a long-term partnership with all our clientele.





## Baltimore Insurance Agency Solutions:

### Personal Insurance:

- Car insurance.
- Renting Insurance.
- Medical insurance
- Apartment Insurance.
- Travel Insurance.
- Personal accident insurance.
- Life Insurance.
- Education insurance.
- Last expense insurance.

### Business Insurance:

- Commercial Property & Assets Insurance. (Fire, Burglary, All risk & Consequential risk)
- Machinery breakdown insurance.
- WIBA -Workers injury benefit act.
- Group personal accident insurance.
- Employers & Public Liability.
- Contractual Liability.
- Contractor all risk.
- Business Motor Vehicle insurance (Commercial & Private)
- Group Life cover.
- Business interruption cover.
- Ocean & Inland marine insurance.
- Goods in transit and money in transit cover.
- Group Medical cover.
- Group Funeral cover.



#### Specialty Insurance:

- Professional indemnity cover for Doctors/Nurses/lawyers/ Architect/ etc.
  - Director and officer liability cover
  - Ocean & Inland marine insurance
  - Contractor all risk
  - Key Man insurance cover
  - Environmental insurance
  - Manufacture insurance
  - Golf course insurance
  - Restaurant insurance
  - Loan guard insurance
  - Non-profit insurance
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#### Employees insurance:

- Group Health insurance cover
- Disability Insurance
- Long term care insurance
- Life and accidental death and dismemberment insurance
- Group Life insurance
- Pension schemes
- Among many other insurance solutions



# 1. Baltimore Cleaning care Consultancy

Baltimore Cleaning Services is a Reliable, Unique, Professional Cleaning Services Company in Nairobi Kenya. We offer the best quality cleaning services that guarantees our customer satisfaction at affordable cost.

As our motto states, Excellence through Integrity, our primary objective is to focus and uphold top tier service delivery across all the sublets that are connected to our cleaning services.

## Our Values:

**Reverence:** taking time to understand and value each client and respecting their choices.

**Accountability:** acting with integrity towards our staff, our customers, the community and the environment.

**Compassionate:** a duty of care for our staff, customers and the environment.

**Excellence:** to always look to provide the best quality experience with regards to our cleaning and our customer service.

**Integrity:** to act with honesty, openness and do what we say we will do.

**Novelty:** to be industry leaders and mold the future generation.







## Our Services:

- Executive Cleaning (Offices & Homes).
- Landscaping and gardening services.
- Residential apartment cleaning services.
- Event cleaning services.
- Floor sanding and varnishing services.
- Contractual cleaning

### 3. Baltimore Homes Consultancy

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Baltimore Homes is one of the most unique and reliable home advisors that is committed to provide excellent real estate Consultancy services with outmost transparency, integrity and reliability. Although our specialty is in Kenyan and East Africa properties.

We are open to locating and securing properties in other places and countries of choice. Our scope includes Architectural design of your dream house, Selling of Stand along house, apartment or offices hence partnering with topnotch developers in the country;

#### Houses:

- Residential Both Stand alone and Apartments
- Commercial





We offer industry leading property marketing and acquisition services because we know buying or selling property can be a complex and challenging process. We ensure that we thoroughly educate our clients prior of selling or buying property of their choice

Baltimore Homes is the ultimate one stop consultancy shop for all your property architect design, approval, buying or rental needs.

We have partnered with top notch developers in residential and commercial units to suits a wide variety of clients.

We offer the best and most flexible property letting service in the East African region.

Our unique approach in management and administration of residential and commercial properties is among Baltimore's homes core competences, along with our sales and leasing activities. We offer world-class property management.

## Our Services:

- Research and Consultancy
- Property selling and buying services.
- Project & construction design management.

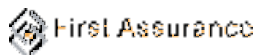
# Why Us

We are market leaders in our chosen field(s) and endeavor to meet our clients' expectations within agreeable timelines. Our multisectoral approach to business has enabled us to borrow best practices from our three key sectors of operation and this gives our approach to customer service a very unique blend.

We also take pride in meeting our timelines reasonably. We know that in the service industry, meeting customer needs involves a careful process of understanding exactly what they require and then exceeding their expectations. This is what we endeavor to achieve from the word go. Enhancing customer experience is what we aim for from the word go. That is our key differentiator.

Our focus is on growing a continuous business relationship with our clientele with the understanding that business is ultimately a partnership where we both walk together. We invite you to take this journey with us. Ours is not about complex business processes and systems but a simple understanding of your business and personal needs and how we can best meet them.

# Partners:







**Baltimore**  
Homes

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